

Middle Market Deal Terms at a Glance – March 2021

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Deal Component	March 2021	March 2020
Cash Flow Senior Debt (x EBITDA)	Micro Cap 1.75x-2.75x Small Cap 2.75x-3.5x Midcap 3.25x-4.25x	Micro Cap 1.75x-2.50x Small Cap 2.75x-3.50x Midcap 3.00x-4.50x
Total Debt Limit (x EBITDA)	Micro Cap 3.00x-4.00x Small Cap 4.00x-5.25x Midcap 4.50x-5.50x	Micro Cap 3.00x-3.50x Small Cap 4.00x-5.25x Midcap 4.50x-6.00x
Senior Cash Flow Pricing	Bank: L+2.50%-4.00% Non-Bank: <\$7.5MM EBITDA L+5.50%-7.50% Non-Bank: >\$15.0MM EBITDA L+5.00%-6.50%	Bank: L+3.00%-4.50% Non-Bank: <\$7.5MM EBITDA L+5.50%-7.50% Non-Bank: >\$15.0MM EBITDA L+4.00%-5.50%
Unitranche and Second Lien Pricing	Micro Cap L+7.50%-10.50% Small Cap L+6.00%-8.50% Midcap L+5.50%-7.50%	Micro Cap L+7.00%-10.00% floating Small Cap L+6.00%-8.00% floating Midcap L+5.00%-6.50% floating
Subordinated Debt Pricing	Micro Cap 12.00%-14.00% Small Cap 10.00%-12.00% Midcap 9.50%-11.00%	Micro Cap 11.50%-14.50% Small Cap 10.00%-12.00% Midcap 8.50%-11.00%
*Micro Cap= <\$7.5mm EBITDA / *Small Cap= >\$10mm EBITDA / *Midcap= >\$20mm EBITDA / *Changes from last month are in red		

Source: [SPP Capital Partners](#)

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