# Middle Market Deal Terms at a Glance – February 2022

THE LEAD | February 15, 2022

| Deal Component | February 2022 | February 2021 |
|---|---|---|
| Cash Flow Senior Debt (x EBITDA) | Micro Cap 1.75x-2.75x<br>Small Cap 2.75x-3.50x<br>Midcap 3.50x-5.50x | Micro Cap 1.75x-2.75x<br>Small Cap 2.75x-3.50x<br>Midcap 3.25x-4.25x |
| Total Debt Limit (x EBITDA) | Micro Cap 3.00x-4.50x<br>Small Cap 4.00x-5.50x<br>Midcap 5.00x-7.00x | Micro Cap 3.00x-3.75x<br>Small Cap 4.00x-5.25x<br>Midcap 4.50x-5.50x |
| Senior Cash Flow Pricing | Bank: L+2.25%-4.00%<br>Non-Bank: <$7.5MM EBITDA L+5.00%-7.50%<br>Non-Bank: >$15.0MM EBITDA L+4.50%-5.75% | Bank: L+3.00%-4.50%<br>Non-Bank: <$7.5MM EBITDA L+6.00%-8.00%<br>Non-Bank: >$15.0MM EBITDA L+5.50%-7.00% |
| Unitranche and Second Lien Pricing | Micro Cap L+7.00%-10.50%<br>Small Cap L+6.00%-8.00%<br>Midcap L+5.00%-7.00% | Micro Cap L+7.00%-10.00% floating<br>Small Cap L+5.50%-7.50% floating<br>Midcap L+5.00%-6.50% floating |
| Subordinated Debt Pricing | Micro Cap 11.00%-14.00%<br>Small Cap 9.50%-12.00%<br>Midcap 8.50%-11.00% | Micro Cap 11.00%-14.00%<br>Small Cap 10.00%-12.00%<br>Midcap 8.50%-11.00% |

*Micro Cap= <$7.5mm EBITDA / *Small Cap= >$10mm EBITDA / *Midcap= >$20mm EBITDA / *Changes from last month are in red

**Source:** SPP Capital Partners

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