

Middle Market Deal Terms at a Glance – July 2022

THE LEAD | July 20, 2022

Deal Component	July 2022	July 2021
Cash Flow Senior Debt (x EBITDA)	Micro Cap 1.50x-2.50x Small Cap 2.75x-3.25x Midcap 3.50x-5.50x	Micro Cap 1.75x-2.75x Small Cap 2.75x-3.50x Midcap 3.25x-4.50x
Total Debt Limit (x EBITDA)	Micro Cap 3.75x-4.25x Small Cap 4.00x-5.00x Midcap 5.00x-7.00x	Micro Cap 3.00x-4.00x Small Cap 4.00x-5.25x Midcap 4.50x-5.75x
Senior Cash Flow Pricing	Bank: S+3.00%-4.50% Non-Bank: <\$7.5MM EBITDA S+6.50%-8.50% Non-Bank: >\$15.0MM EBITDA S+5.50%-6.50%	Bank: L+2.25%-4.00% Non-Bank: <\$7.5MM EBITDA L+5.50%-7.50% Non-Bank: >\$15.0MM EBITDA L+4.50%-6.00%
Unitranche and Second Lien Pricing	Micro Cap S+8.00%-10.50% Small Cap S+7.50%-8.50% Midcap S+5.50%-8.00%	Micro Cap L+7.50%-10.50% floating Small Cap L+6.00%-8.50% floating Midcap L+5.50%-7.50% floating
Subordinated Debt Pricing	Micro Cap 12.00%-14.00% Small Cap 11.00%-13.00% Midcap 9.50%-11.50%	Micro Cap 12.00%-14.00% Small Cap 10.00%-12.00% Midcap 9.00%-11.00%

*Micro Cap= <\$7.5mm EBITDA / *Small Cap= >\$10mm EBITDA / *Midcap= >\$20mm EBITDA / *Changes from last month are in red

Source: [SPP Capital Partners](#)

Contact: Stefan Shaffer
stefan@sppcapital.com