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Middle Market Deal Terms at a Glance – October 2022

THE LEAD | October 12, 2022

Deal Component	October 2022	October 2021
Cash Flow Senior Debt (x EBITDA)	Micro Cap 1.50x-2.00x Small Cap 2.25x-2.75x Midcap 2.75x-3.50x	Micro Cap 1.75x-2.75x Small Cap 2.75x-3.50x Midcap 3.25x-4.50x
Total Debt Limit (x EBITDA)	Micro Cap 3.00x-3.75x Small Cap 3.50x-4.50x Midcap 4.00x-5.00x	Micro Cap 3.00x-4.25x Small Cap 4.00x-5.25x Midcap 4.50x-5.75x
Senior Cash Flow Pricing	Bank: S+3.50%-4.50% Non-Bank: <$7.5MM EBITDA S+7.50%-9.00% Non-Bank: >$15.0MM EBITDA S+6.50%-7.50%	Bank: L+2.25%-4.00% Non-Bank: <$7.5MM EBITDA L+5.00%-7.50% Non-Bank: >$15.0MM EBITDA L+4.50%-6.00%
Unitranche and Second Lien Pricing	Micro Cap S+9.50%-11.50% Small Cap S+8.50%-10.50% Midcap S+6.50%-8.50%	Micro Cap L+7.00%-10.50% floating Small Cap L+6.00%-8.00% floating Midcap L+5.00%-7.50% floating
Subordinated Debt Pricing	Micro Cap 13.00%-15.00% Small Cap 12.50%-14.00% Midcap 11.50%-13.00%	Micro Cap 11.00%-14.00% Small Cap 9.50%-12.00% Midcap 9.00%-11.00%

*Micro Cap= <$7.5mm EBITDA / *Small Cap= >$10mm EBITDA / *Midcap= >$20mm EBITDA / *Changes from last month are in red

Source: SPP Capital Partners

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