

Middle Market Deal Terms at a Glance – April 2023

THE LEAD | May 10, 2023

Deal Component	April 2023	April 2022
Cash Flow Senior Debt (x EBITDA)	Micro Cap 1.50x-2.00x Small Cap 2.00x-3.00x Midcap 2.50x-4.50x	Micro Cap 1.75x-2.75x Small Cap 2.75x-3.50x Midcap 3.50x-5.50x
Total Debt Limit (x EBITDA)	Micro Cap 2.50x-3.50x Small Cap 3.50x-4.50x Midcap 4.00x-5.00x	Micro Cap 3.00x-4.50x Small Cap 4.00x-5.50x Midcap 5.00x-7.00x
Senior Cash Flow Pricing	Bank: S +3.75%-5.00% Non-Bank: <\$7.5MM EBITDA S +6.50%-8.50% Non-Bank: >\$15.0MM EBITDA S +6.50%-8.00%	Bank: L+2.50%-4.50% Non-Bank: <\$7.5MM EBITDA L+5.50%-8.00% Non-Bank: >\$15.0MM EBITDA L+5.50%-6.00%
Unitranche and Second Lien Pricing	Micro Cap S +8.50%-11.00% Small Cap S +7.00%-8.50% Midcap S +6.50%-8.00%	Micro Cap L+7.50%-10.50% floating Small Cap L+6.50%-8.50% floating Midcap L+5.50%-7.50% floating
Subordinated Debt Pricing	Micro Cap 13.00%-16.00% Small Cap 12.50%-14.00% Midcap 11.00%-14.00%	Micro Cap 11.50%-14.00% Small Cap 10.00%-12.00% Midcap 8.50%-11.00%

*Micro Cap= <\$7.5mm EBITDA / *Small Cap= >\$10mm EBITDA / *Midcap= >\$20mm EBITDA / *Changes from last month are in red

Source: [SPP Capital Partners](#)

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