

Best Practices in Private Credit (Second of a Series)

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Success is a balance of offense and defense. Deploying capital efficiently means sourcing top performing assets – financings to superior corporate borrowers backed by (in sponsor-backed businesses) top-tier private equity firms. Once in the portfolio those companies and their financing structures need to withstand any micro or macro threats.

Critical to smart investing is close monitoring and communication on borrower performance, alert to early warning signs of revenue or cash flow shortfalls. Winning teams have great relief pitchers (“stoppers”) who can snuff out problems before the game gets out of control...

(Any “forward-looking” information may include, among other things, projections, forecasts, estimates of market returns, and proposed or expected portfolio composition Past performance is no guarantee of future results. Investing involves risk; principal loss is possible.)

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