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# Middle Market Deal Terms at a Glance – March 2025

THE LEAD | March 20, 2025

| Deal Component | March 2025 | March 2024 |
|---|---|---|
| Leverage:<br><br>Senior Debt / EBITDA (x EBITDA) | **Micro Cap** 1.50x-2.50x<br>**Small Cap** 2.00x-3.50x<br>**Midcap** 4.00x-5.00x | **Micro Cap** 1.50x-2.50x<br>**Small Cap** 2.00x-3.50x<br>**Midcap** 3.00x-5.00x |
| Leverage:<br><br>Total Debt / EBITDA | **Micro Cap** 2.50x-4.00x<br>**Small Cap** 4.00x-5.50x<br>**Midcap** 5.00x-6.50x | **Micro Cap** 2.50x-3.50x<br>**Small Cap** 3.50x-4.50x<br>**Midcap** 4.00x-6.00x |
| Pricing: Senior Commercial Bank Cash Flow | **Micro Cap** S+3.50%-4.25%<br>**Small Cap** <$10.0MM EBITDA S+3.25%-3.75%<br>**Midcap** >$40.0MM EBITDA S+3.00%-3.50% | **Micro Cap** S+3.00%-4.00%<br>**Small Cap** <$10.0MM EBITDA S+3.00%-4.00%<br>**Midcap** >$40.0MM EBITDA S+3.00%-4.00% |
| Pricing: Senior Non-Bank / Unitranche | **Micro Cap** S+6.00%-7.50%<br>**Small Cap** S+5.00%-6.50%<br>**Midcap** S+4.25%-6.00% | **Micro Cap** S+7.50%-9.50%<br>**Small Cap** S+5.75%-7.50%<br>**Midcap** S+5.00%-7.00% |
| Pricing: Junior Capital (Cash + PIK) | **Micro Cap** 13.00%-16.00%<br>**Small Cap** 11.50% - 13.00% (S+7.0%-8.5%)<br>**Midcap** 11.00% - 12.50% (S+ 6.5%-8.0%) | **Micro Cap** 13.50%-16.00%<br>**Small Cap** 12.50%-14.50%<br>**Midcap** 11.50%-13.00% |

*Micro Cap <$10mm EBITDA / *Small Cap >$10mm EBITDA / *Midcap >$25mm EBITDA / *Changes from last month are in red

**Source:** SPP Capital Partners

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